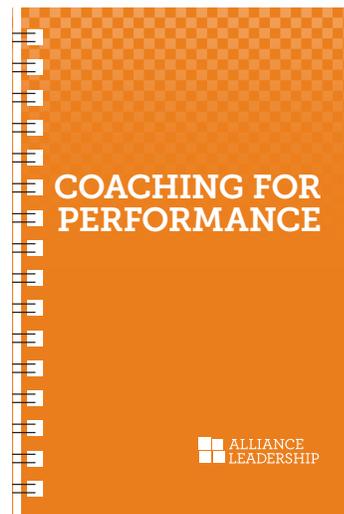


Coaching for Performance

DESCRIPTION

Coaching for Performance is our comprehensive program that provides leaders with the necessary insight and capabilities to effectively and confidently coach others to higher levels of performance. Coaching is an essential skill for all leaders.

We leverage the C.O.A.C.H.™ Model of coaching and provide practical techniques to effectively engage in the variety of conversations leaders face every day.



THE EXPERIENCE

Participants immerse themselves in a two-day experiential program that provides practical coaching techniques and the opportunity to practice their new skills with peers. Managers spend significant time leveraging coaching skills in their own real-life situations. Feedback from skilled coach facilitators and peers accelerates learning for sustained effectiveness and impact.

OBJECTIVES

- Learn when coaching is - and what it isn't
- Learn and practice the C.O.A.C.H.™ Model of coaching
- Gain competency and confidence in having a coaching conversation with impact
- Fine tune your own authentic coaching style, leveraging your strengths
- Increase your self-awareness as a coach

C	Create trust and rapport
O	Observe and assess
A	Ask powerful questions and listen
C	Challenge and give feedback
H	Hold accountable

ABOUT ALLIANCE LEADERSHIP

For more than ten years, Alliance Leadership has been meeting the unique needs of the changing corporate environment and the challenges facing the modern workforce. Alliance helps companies successfully motivate, engage, develop, and retain leaders across the organization – from senior leaders to first-time managers – through coaching and leadership development programs that resonate powerfully with today's worker.

Our programs are delivered by facilitators who are highly talented coaches who apply a true coach-approach to training and learning, leveraging decades of practical experience in the business world.

Alliance Leadership has developed a global network of highly skilled and experienced facilitators. We are able to provide facilitation in 44 countries and 14 languages through our global facilitation network and alliances.